

## Things You Need to Know before Buying AI Vending Machine

Thinking about launching an AI smart vending machine business? Before you invest, here are the essential things you need to know.

### 1. Cooler Brand

**Why It Matters:** Your cooler impacts reliability, lifespan, energy efficiency, and maintenance costs over time.

**\*What's Common in the Market:** some AI smart vending solutions use generic, mixed-quality coolers that can lead to higher costs, breakdowns, and trouble for finding moving parts and workers for repairing.

**\*\*What's Possible:** Some providers, such as SandStar, use premium, certified coolers from American and European brands designed for long-term performance.

### 2. Video Screen & Media Player

**Why It Matters:** A high-quality screen improves user experience, generating more revenue, and create opportunities for advertising and brand building.

**\*What's Common in the Market:** Basic models may not include a media player or use low-grade screens.

**\*\*What's Possible:** SandStar offers AI vending machine with large, commercial-grade HD screen for enhanced interactivity and engagement, at a price similar to machines without HD screen.

### 3. Warranty

**Why It Matters:** Warranty terms protect your investment and ensure reliable support.

**\*What's Common in the Market:** Typical warranties are unclear or limited to one year.

**\*\*What's Possible:** SandStar provides five years of comprehensive coverage.

#### 4. NAMA Certification

**Why It Matters:** Certification ensures safety, compliance, and market acceptance.

**\*What's Common in the Market:** Not all machines are NAMA certified.

**((What's Possible:** SandStar machines are fully NAMA certified.

#### 5. Payment Methods

**Why It Matters:** Multiple payment options maximize sales and meet diverse customer preferences.

**\*What's Common in the Market:** Credit card acceptance is standard; other methods may be limited.

**\*\*What's Possible:** SandStar supports credit cards and various POS brands, QR codes, and e-wallets.

#### 6. System Integration

**Why It Matters:** Integration with your existing platforms like Vendsysc and Seeds streamlines management and operations.

**\*What's Common in the Market:** Some machines cannot integrate with these systems.

**\*\*What's Possible:** SandStar provides seamless, certified integration.

#### 7. Post Sales Service

**Why It Matters:** Reliable support ensures quick issue resolution and maximizes uptime.

**\*What's Common in the Market:** Support may be slow, limited, or not available 24/7.

**\*\*What's Possible:** SandStar offers 24/7 dedicated, multi-channel support.

## 8. Hidden Fees

**Why It Matters:** Transparent pricing helps you avoid unexpected costs and better plan your budget.

**\*What's Common in the Market:** Some companies add hidden service or setup fees.

**\*\*What's Possible:** SandStar provides transparent pricing with no hidden fees.

## 9. North American Privacy Law Compliance

**Why It Matters:** Compliance protects user data and avoids legal risks.

**\*What's Common in the Market:** Not all solutions are fully compliant.

**\*\*What's Possible:** SandStar is 100% compliant with CCPA, GDPR, and other regulations.

## Bottom Line

Before you start your vending machine business, review these critical points and compare providers carefully. Making the right choices up front will save you time, money, and headaches down the road!